



Pan American Health Organization (PAHO/WHO)
Regional Office of the World Health Organization
Office of Procurement

525 23rd Street N.W.
Washington, DC
20037

Telephone: 202-974-3000



PURCHASE ORDER

NO: APO24-00025123

Date: 05 Dec 2024

To:

APL HEALTHCARE LIMITED
 500038
 Telangana
 India
 Janardhana Reddy

Ship To:

MINISTERIO DE SALUD Y PROTECCION SOCIAL NIT:
 900.474.727-4
 Usuario Zona Franca: Intertrading ZF SAS, Nit 830133653-1
 Cra 106 #15A-25, Bod 80, Mz 14,
 Bogotá, D.C
 Colombia
 Email: importaciones.pai@gmail.com / Tel: +57 (313) 2969806

#	DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	CURRENCY	TOTAL AMOUNT
1	DOLUTEGRAVIR 50 MG + LAMIVUDINE 300 MG + TENOFOVIR 300 MG, TABLET, 30 TABLETS BOTTLE LABELS: ENG / FRE / SPA / PORT MANUFACTURER: APL ORIGIN: INDIA EXP: >75% SHELF LIFE REMAINING AT TIME OF SHIPMENT PRODUCT NOT REGISTERED IN COLOMBIA	809,158	Cartonless Bottle	3.100000	USD	2,508,389.80
2	AIR FREIGHT CHARGES / CARGOS POR FLETE AEREO				USD	396,487.42
3	INSURANCE CHARGES / CARGOS POR SEGURO				USD	8,091.58

ESTIMATED DELIVERY DATE: 25-Feb-2025

PAHO'S CONTACT: INGRID CAROLINA SAAVEDRA - SAAVEDRING@PAHO.ORG - +1 (202) 9743188

PAYMENT TERMS: NET 30

INCOTERMS 2020: DPU - INTERNATIONAL AIRPORT IN BOGOTA, COLOMBIA.

TERMS:

* PAYMENT SHALL BE MADE WITHIN THIRTY (30) DAYS FROM THE ARRIVAL OF SHIPMENT TO DESTINATION AND PREVIOUS RECEIPT OF THE CUSTOMARY SHIPPING DOCUMENTS.

GOODS SHOULD BE PROPERLY PACKED FOR INTERNATIONAL FREIGHT TRANSPORT.
 SHIPMENT MUST BE INSURED AND FREIGHT PREPAID.

ALL SHIPPING DOCUMENTS AND PACKAGES MUST INCLUDE THE FOLLOWING MARKS:



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APO No.: APO24-00025123

REQ No.: REQ24-00003633

- DO NOT CONSOLIDATE OR MAKE PARTIAL SHIPMENTS WITHOUT WRITTEN PRIOR APPROVAL FROM PAHO.
- AIR SHIPMENTS: USE THE MOST DIRECT ROUTE POSSIBLE. IF A DIRECT ROUTE IS NOT AVAILABLE THE NUMBER OF TRANSFER POINTS SHOULD BE HELD TO THE MINIMUM AND MUST NOT EXCEED 72 HOURS OF TRANSIT TIME.
- THE SUPPLIER MUST INFORM PAHO/PRO OF ANY DELAYS IN DELIVERY AT LEAST TWO WEEKS PRIOR TO DEPARTURE OF SHIPMENT FROM POINT OF ORIGIN, ONCE AUTHORIZATION FOR DISPATCH IS GRANTED.
- THE COMMERCIAL INVOICE MUST SHOW THE INCOTERM AS PER THE PURCHASE ORDER.
- COST OF GOODS, FREIGHT AND INSURANCE MUST BE ITEMIZED SEPARATELY IN THE COMMERCIAL INVOICE.

ACCEPTANCE OF THIS ORDER IS EXPRESSLY LIMITED TO THE GENERAL TERMS AND CONDITIONS ATTACHED THERETO.

COUNTRY INSTRUCTIONS

- FOR SHIPMENTS OF BIOLOGICAL PRODUCTS CONSIGNED TO THE MOH, ARRIVALS SHOULD BE SCHEDULED FROM SUNDAYS TO WEDNESDAYS (IF MONDAY IS A HOLIDAY, DON'T SCHEDULE DELIVERIES ON SUNDAYS).
- DO NOT USE TAMPA AIRLINES OR AVIANCA CARGO FOR PERISHABLE SHIPMENTS, ESPECIALLY VACCINES.
- ALL WOOD OR WOOD PRODUCTS (EXCLUDING PAPER PRODUCTS) USED IN SUPPORTING, PROTECTING, OR CARRYING A COMMODITY (INCLUDES DUNNAGE) MUST HAVE A VISIBLE OFFICIAL STAMP IN ACCORDANCE WITH THE INTERNATIONAL STANDARD FOR PHYTOSANITARY MEASURES (ISPM 15) ATTESTING PHYTOSANITARY STATUS OF THE WOOD PACKAGING MATERIAL. THIS MARK IS REQUIRED IN AT LEAST THE TWO OPPOSITE SIDES OF THE CERTIFIED WOOD PRODUCT.
- IT IS MANDATORY TO INCLUDE THE FOLLOWING INFORMATION ON THE AIRWAY BILL OR BILL OF LADING ACCOMPANYING CARGO:
 - o COMPLETE SUPPLIER'S CONTACT INFORMATION
 - o COMPLETE CONSIGNEE'S CONTACT INFORMATION
 - o CONSIGNEE'S FISCAL IDENTIFICATION NUMBER NIT OR RUC
 - o NOTIFY PARTY INFORMATION (NAME AND E-MAIL ADDRESS)
 - o PORT OF ORIGIN
 - o PORT OF DESTINATION
 - o AWB NO. AND DATE
 - o CARGO'S DESCRIPTION
 - o FREIGHT AND OTHER CHARGES IN US DOLLARS
- FOR ALL SHIPMENTS FOR COLOMBIA, PRE-CLEARANCE IS MANDATORY. COPIES OF THE SHIPPING DOCUMENTS FOR APPROVAL MUST BE SUBMITTED TO THE CONSIGNEE AT LEAST TWO WEEKS PRIOR OF ESTIMATED DATE OF ARRIVAL OF SHIPMENT. GOODS CANNOT BE DISPATCHED DURING PRE-CLEARANCE PROCESS. GOODS CAN ONLY BE SENT AFTER THE CONSIGNEE'S APPROVAL.



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• PLEASE INCLUDE THE FOLLOWING INFORMATION ON THE AIRWAY BILL AS A NOTIFY PARTY:

AGENCIA DE ADUANAS FMA S.A. NIVEL 1
 SR. NÉSTOR IVÁN JIMÉNEZ ALMONACID
 CEL: 57-313 2969806
 BOGOTÁ, D.C., COLOMBIA
 E-MAIL: IMPORTACIONES.PAI@GMAIL.COM

INSTRUCTIONS FOR SHIPMENTS OF PHARMACEUTICAL PRODUCTS BY AIR

SHIPMENTS SHALL BE BOOKED AND DELIVERED IN ACCORDANCE WITH THE INSTRUCTIONS BELOW.
 THE SUPPLIER WILL BE RESPONSIBLE FOR ANY ADDITIONAL CHARGES INCURRED AT DESTINATION DUE TO
 NON-COMPLIANCE OR DELAY IN PROVIDING THE FOLLOWING INFORMATION:

- FLIGHT INFORMATION TO FINAL DESTINATION
- PRELIMINARY SHIPPING DOCUMENTS FIVE DAYS PRIOR TO ETA
- MAWB FOR THE FINAL FLIGHT SEGMENT TO THE DESTINATION COUNTRY
- DELIVERY WITHOUT AUTHORIZATION OR PRIOR NOTIFICATION

LABELLING AND PACKAGING

- SHIPMENTS MADE OF 10 SHIPPERS (CARTONS) OR MORE MUST BE PALLETIZED.
 - UNPALLETIZED LOOSE SHIPPERS SHOULD BE WRAPPED WITH STRETCHABLE PLASTIC FILM AND SEALED WITH SECURITY PACKAGING TAPE.
 - ISO PLASTIC PALLETS SHALL BE USED. IN CASE WOODEN PALLETS ARE THE ONLY AVAILABLE OPTION A FUMIGATION CERTIFICATE ISPM15 IS MANDATORY.
 - PALLETS MUST BE WRAPPED WITH STRETCHABLE PLASTIC FILM AND ASSEMBLED WITH EDGE/CORNER PROTECTORS AND PLASTIC STRAPPING.
 - EACH PALLET MUST BE COVERED WITH A POLY BAG.
 - A LABEL OR MARKING SHOULD BE AFFIXED ON THE OUTER SHIPPING UNIT (SHIPPER OR PALLET) INDICATING THE MAXIMUM STACKING CAPACITY OR "DO NOT STACK".
- TO AVOID DAMAGE OF GOODS AT DESTINATION, IT IS RECOMMENDED THAT THE SECONDARY PACKAGE CONTAINS MARKINGS INDICATING THE MAXIMUM NUMBER OF BOXES THAT CAN BE STACKED.
- PALLET OR SHIPPER LABELS MUST ENABLE IDENTIFICATION OF ITS CONTENTS AND SOURCE.
 - TEMPERATURE SENSITIVE SHIPMENTS: A PROPER TEMPERATURE RANGE IATA TIME AND TEMPERATURE SENSITIVE LABEL MUST BE PLACED ON EACH FACE OF EACH PALLET/SHIPPER. THE STORAGE TEMPERATURE RANGE MUST BE CLEARLY INDICATED ON THE PALLET/SHIPPER WITH THE MANUFACTURER'S RECOMMENDED TEMPERATURE RANGE, WHICH SHOULD BE VISIBLE FOR PERSONNEL HANDLING THE GOODS DURING TRANSIT OR AT DESTINATION. A "DO NOT FREEZE" WATER RESISTANT LABEL MUST BE PLACED ON EACH FACE OF THE PALLET/SHIPPER.
 - IF PER EXPORT REGULATIONS PRODUCT MUST BE SHIPPED AS DANGEROUS GOODS DUE TO ANY OF ITS COMPONENTS, A PROPER IATA DANGEROUS GOODS LABEL MUST BE PLACED ON EACH FACE OF EACH PALLET/SHIPPER.

REMINDER: GOODS SHALL BE MANUFACTURED IN COMPLIANCE WITH SPECIFICATIONS SET FORTH IN THE LAST EDITION OF AN INTERNATIONALLY RECOGNIZED PHARMACOPOEIA AND/OR VALIDATED IN-HOUSE METHODS.

SHIPPING INSTRUCTIONS



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I. BOOKING

BOOKINGS FOR ALL LEGS SHOULD BE REQUESTED AS SOON AS GREEN LIGHT FOR DISPATCH IS GIVEN BY PAHO AND SHOULD BE PLANNED WELL IN ADVANCE OF THE ESTIMATED DELIVERY DATE SET IN THE PURCHASE ORDER. FLIGHT DETAILS SHALL BE FURNISHED TO PAHO BY E-MAIL ONLY AT LEAST FIVE BUSINESS DAYS PRIOR TO THE DATE OF ARRIVAL OF THE SHIPMENT. UNLESS OTHERWISE SPECIFIED BY PAHO, THE NOTIFICATION OF FLIGHT DETAILS SHALL INCLUDE:

- PURCHASE ORDER AND REQUISITION NUMBERS
- DATE AND TIME OF DEPARTURE AND ARRIVAL, AIRLINE FLIGHT NUMBER(S), ALL TRANSIT ROUTES AND DATES AND PORT OF ENTRY
- AIRWAY BILL NUMBER(S)
- NUMBER OF PIECES, GROSS WEIGHT, AND PACKAGING SPECIFICATION (PALLET(S) OR LOOSE CARTONS)
- PICTURE OF SHIPPING LABELS IN THE MOST OUTER SHIPPING UNIT (SHIPPING CARTON OR PALLET, AS APPLICABLE)

II- DELIVERY

- HOUSE AIRWAY BILLS OR BACK-TO-BACK CONSIGNMENTS ARE NOT PERMITTED FOR THE FINAL FLIGHT SEGMENT UNLESS APPROVED IN WRITING AND IN ADVANCE BY PAHO.
- ALL SHIPPING DOCUMENTS MUST SHOW COMPLETE CONSIGNEE ADDRESS, AS SHOWN IN THE SHIP TO FIELD OF THE PURCHASE ORDER.
- DO NOT SHIP TEMPERATURE SENSITIVE PHARMACEUTICALS TO ARRIVE AT DESTINATION ON FRIDAYS, WEEKENDS OR HOLIDAYS, UNLESS WHEN AUTHORIZED IN ADVANCE BY PAHO.
- ALL SHIPMENTS MUST INCLUDE 1 SET OF ORIGINAL SHIPPING DOCUMENTS.
- DO NOT SHIP MEDICINES VIA COURIER, UNLESS THERE'S A WRITTEN AUTHORIZATION FROM PAHO.

III- INFORMATION TO BE INCLUDED IN THE AIRWAY BILL:

- THE FOLLOWING NOTATION SHALL BE INCLUDED IN THE BODY OF THE AWB: "CONSIGNEE SHALL ARRANGE FOR IMMEDIATE COLLECTION" AND "FREIGHT AGENT/CARRIER SHALL INFORM CONSIGNEE AND PAHO W.D.C. IMMEDIATELY BY PHONE AND/OR EMAIL IF THE SHIPMENT DOES NOT ARRIVE."
- UNDER THE CAPTION, "CONSIGNEE'S NAME AND ADDRESS": COMPLETE CONSIGNEE'S INFORMATION AS STATED IN THE PURCHASE ORDER.
- UNDER THE CAPTION, "HANDLING INFORMATION", THE NOTATION: "MEDICINES FOR HUMAN USE, URGENT, DO NOT DELAY."
- ALL AIRWAY BILL(S) MUST BE RATED. PHRASE "AS AGREED" IS NOT ACCEPTABLE.
- THE DESCRIPTION OF THE GOODS IN THE AIRWAY BILL MUST MATCH THE GENERIC DESCRIPTION OF THE GOODS IN THE COMMERCIAL INVOICE.
- AIRWAY BILLS OF TEMPERATURE SENSITIVE SHIPMENTS MUST SHOW THE EXACT RECOMMENDED TRANSPORT TEMPERATURE RANGE.

IV- REQUIRED DOCUMENTS FOR PHARMACEUTICAL PRODUCTS

- COMMERCIAL INVOICE AND PACKING LIST
 THE INVOICE AND PACKING LIST MUST SHOW GROSS AND NET WEIGHTS, BATCH NUMBERS, QUANTITY AND MANUFACTURING AND EXPIRATION DATE(S). PACKING LISTS OF TEMPERATURE SENSITIVE PRODUCTS MUST SHOW THE EXACT RECOMMENDED STORAGE TEMPERATURE RANGE.
- AIRWAY BILL



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- INSURANCE CERTIFICATE. INSURED AMOUNT MUST BE THE 110% TOTAL VALUE OF THE INVOICE, REGARDLESS OF THE INCOTERM SET IN THE PURCHASE ORDER (EXCEPT EXW OR DDP).
- CERTIFICATE OF ORIGIN ISSUED BY THE CHAMBER OF COMMERCE
- CERTIFICATES OF ANALYSES FOR FINISHED PRODUCT
- CERTIFICATE OF GOOD MANUFACTURING PRACTICES (GMP). MUST BE VALID AT THE TIME OF DELIVERY
- CERTIFICATE OF PHARMACEUTICAL PRODUCT (CPP) ISSUED FOR THE RECIPIENT COUNTRY OR WITH MULTI-COUNTRY ANNEX. IF CPP FOR IMPORTING COUNTRY/MULTI-COUNTRY IS NOT AVAILABLE, PLEASE SUBMIT AVAILABLE CPP FOR APPROVAL. REGARDLESS OF THE IMPORTING COUNTRY, CPP MUST BE VALID AT THE TIME OF DELIVERY.

*** ALL DOCUMENTS MUST BE SIGNED AND STAMPED. DO NOT SHIP IF REQUIRED DOCUMENTS ARE NOT AVAILABLE OR VALID AT THE TIME OF DELIVERY ***

V- DOCUMENTS DISTRIBUTION

UNLESS OTHERWISE INDICATED BY PAHO IN THE PURCHASE ORDER:

- ONE COMPLETE AND FINAL VERSION OF THE REQUIRED DOCUMENTS (ABOVE MENTIONED) SHALL BE EMAILED TO PAHO IN WASHINGTON D.C. AS SOON AS POSSIBLE AND PRIOR TO THE DEPARTURE OF THE SHIPMENT.
- AN ORIGINAL SET OF THE REQUIRED DOCUMENTS SHALL ACCOMPANY THE SHIPMENT.

**** DOCUMENTS TO BE SHIPPED WITH THE SHIPMENT ****

- AIR WAYBILL (ALL ORIGINALS)
- COMMERCIAL INVOICE (ORIGINAL, SIGNED AND STAMPED WITH FRESH INK)
- PACKING LIST (ORIGINAL, SIGNED AND STAMPED WITH FRESH INK)
- INSURANCE CERTIFICATE (COPY)
- CERTIFICATE OF ORIGIN ISSUED BY THE CHAMBER OF COMMERCE (ORIGINAL)
- CERTIFICATES OF ANALYSES FOR FINISHED PRODUCT (COPY)
- VALID GMP (COPY)
- VALID CPP (COPY)



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IN ORDER TO PROCEED WITH THIS PURCHASE ORDER, A SIGNED COPY OF THIS PAGE MUST BE RETURNED (ATTENTION PROCUREMENT AND SUPPLY MANAGEMENT AREA -PRO), VIA EMAIL OR MAIL, THEREBY INDICATING THAT THE TERMS AND CONDITIONS OF THIS PURCHASE ORDER ARE ACCEPTED.

TO RECEIVE PAYMENT VIA WIRE TRANSFER DIRECTLY INTO YOUR BANK ACCOUNT, INDICATE THE FOLLOWING INFORMATION ON EACH INVOICE:

BENEFICIARY NAME

BANK NAME

BANK ADDRESS

BANK ROUTING CODE, SWIFT CODE, OR ABA

ACCOUNT NUMBER

TYPE OF ACCOUNT

INTERMEDIARY BANK

INTERMEDIARY BANK ADDRESS

INTERMEDIARY BANK ROUTING

ALL INVOICES RELATED TO THIS PURCHASE ORDER MUST BE SUBMITTED FOR PAYMENT NO LATER THAN NINETY(90) DAYS AFTER FINAL SHIPMENT IS EFFECTED.

NAME/TITLE

SIGNATURE

DATE

To:

APL HEALTHCARE LIMITED

500038

Telangana

India

Janardhana Reddy

Document Total:

USD 2,912,968.80

5 Dec 2024

Daniel Rodriguez
PRO DIRECTOR

Date